

THE HIGHEST QUALITY. THE STRONGEST PARTICIPATION.

THE #1 STUDENT-PREFERRED PIZZA IN K12





WHY PIZZA?



PIZZA IS THE #1 SCHOOL LUNCH ITEM
FOR STUDENTS OF ALL AGES¹



76% OF OPERATORS SAY PIZZA NOTICEABLY INCREASES MEAL PARTICIPATION²



78% OF K12 OPERATORS REPORT PIZZA BEING AN 'EASY CROWD PLEASER' AS A PRIMARY BENEFIT³

WHY BIG DADDY'S™?



BIG DADDY'S™ IS THE #1 RATED PIZZA
AMONG TOP K12 COMPETITORS⁴



75% OF STUDENTS WOULD
CHOOSE SCHOOL PIZZA MORE
OFTEN IF IT TASTED BETTER²



ADDED BENEFITS

- PREMIUM QUALITY INGREDIENTS
- THE KITCHEN CIRCLE™ REWARDS PROGRAM
- EXCEPTIONAL MARKETING SUPPORT
- #1 IN COMMODITIES MAXIMIZATION

¹ SNA 2013 Back-to-School Trends Report

² Schwan's Pizzapedia 2.0, 2016

³ Datassential – Schwan's K12 Conjoint, October 2015

⁴ CN Pizza Student Taste Test, 2017



BIG DADDY'S™ PRIMO RISING CRUST



THE OVERALL #1 CHOICE IN SCHOOL PIZZA*

BIG DADDY'S™ PRIMO PAR-BAKED



HIGHEST RATED
PAR-BAKED PIZZA IN K12*

BIG DADDY'S™ PRIMO VARIETIES



PROVEN FLAVORS
KIDS LOVE

*CN Pizza Student Taste Test, 2017

RISING CRUST PAR-BAKED VARIETIES NUTRITIONALS SUPPORT RECIPES PREP & TIPS

INTRO

PRODUCTS



THE OVERALL #1 CHOICE IN SCHOOL PIZZA



STUDENT BENEFITS

- Primo rising crust is the #1 liked CN pizza¹
- Pizzeria style for a taste students prefer
- 86% of students would choose Primo Rising Crust for lunch²

OPERATOR BENEFITS

- Menu days that drive participation
- Premium, scratch-quality ingredients for a homemade taste
- Culinary versatility with minimal effort
- Marketing support
- The Kitchen Circle™ Program

1 CN Pizza Student Taste Test, 2017

2 Schwan's Food Service Sensory and Product Guidance Research Report, May 2015

RISING CRUST BENEFITS

RISING CRUST FEATURES

INTRO

PRODUCTS

RISING CRUST

PAR-BAKED

VARIETIES

NUTRITIONALS

SUPPORT

RECIPES



THE OVERALL #1 CHOICE IN SCHOOL PIZZA



PREMIUM QUALITY INGREDIENTS

- Crust made with a proprietary blend of four different whole grains (51% WG)
- **Big Daddy's™** sauce that's student tested and approved, made from vine-ripened tomatoes
- Premium, 100% real four-cheese blend of mozzarella, Parmesan, provolone and white cheddar

LESS ON THE LABEL

- NO ARTIFICIAL COLORS
- NO ARTIFICIAL FLAVORS
- NO HFCS
- PRESERVATIVE-FREE CRUST

Code	Variety	Serv./ Case	M/MA (oz.)	Grain	Veg.	Cal.	TKC Points
Big Dadd	ly's™ 16" Primo Rising Crust WG Pizza						
78637	Four Cheese	72	2	2	1/8	360	4
78638	Pepperoni	72	2	2	1/8	370	4
78639	Buffalo Chicken	72	2	2		390	4
78640	Four Meat	72	2	2	1/8	370	4
78653	Pre-Sliced Four Cheese (8-cut)	72	2	2	1/8	360	4
78654	Pre-Sliced Pepperoni (8-cut)	72	2	2	1/8	370	4
68622	Pre-Sliced Buffalo Chicken (8-cut) NEW	72	2	2		390	4
68623	Pre-Sliced Four Meat (8-cut) NEW	72	2	2	1/8	370	4



RISING CRUST BENEFITS

RISING CRUST FEATURES

INTRO

PRODUCTS

RISING CRUST

PAR-BAKED

VARIETIES

NUTRITIONALS

SUPPORT

RECIPES



HIGHEST RATED PAR-BAKED PIZZA IN K12



STUDENT BENEFITS

- Students overwhelmingly choose Primo Par-Baked over top, competitive par-baked products¹
- 70% of students would choose Primo Par-Baked for lunch²

OPERATOR BENEFITS

- Easy to prepare and handle
- Consistent results for consistent high quality
- Faster bake time
- Marketing support
- The Kitchen Circle™ Program

1 CN Pizza Student Taste Test, 2017 2 Schwan's Food Service Sensory and Product Guidance Research Report, March 2016 PAR-BAKED BENEFITS

PAR-BAKED FEATURES

INTRO

PRODUCTS

RISING CRUST

PAR-BAKED

VARIETIES

NUTRITIONALS

SUPPORT

RECIPES



HIGHEST RATED PAR-BAKED PIZZA IN K12



PREMIUM QUALITY INGREDIENTS

- Artisan-style par-baked crust brushed with garlic oil to maximize flavor (51% WG)
- **Big Daddy's™** Sauce that's student tested and approved, made with vine-ripened tomatoes
- Premium quality toppings, with meats and herbs optimally placed to ensure exceptional taste in every bite
- Premium, 100% real four-cheese blend of mozzarella, Parmesan, provolone and white cheddar

LESS ON THE LABEL

- NO ARTIFICIAL COLORS
- NO ARTIFICIAL FLAVORS
- NO HFCS
- NO DATEM

Code	Variety	Serv./ Case	M/MA (oz.)	Grain	Veg.	Cal.	TKC Points
Big Dad	dy's ™ 16″ Primo Par-Baked Crust V	VG Pizz	a				
68591	Four Cheese	72	2	2	1/8	360	4
68592	Pepperoni	72	2	2	1/8	370	4
68586	Pre-Sliced Four Cheese (8-cut) NEW	72	2	2	1/8	360	4
68582	Pre-Sliced Pepperoni (8-cut) NEW	72	2	2	1/8	360	4



PAR-BAKED BENEFITS

PAR-BAKED FEATURES

INTRO

PRODUCTS

RISING CRUST

PAR-BAKED

VARIETIES

NUTRITIONALS

SUPPORT

RECIPES



PROVEN FLAVORS KIDS LOVE



STUDENT BENEFITS

- 59% of students would choose pizza more often if offered more varieties¹
- 70% of students would select Primo Rising Crust Buffalo Chicken if offered for lunch²
- 75% of students would select Primo Rising Crust Four Meat pizza if offered for lunch³

OPERATOR BENEFITS

- · Get them excited with increased menu variety
- Participation-driving menu days
- Fresh-baked, pizzeria-style appeal
- Marketing support
- The Kitchen Circle™ Program

INTRO

PRODUCTS

RISING CRUST

PAR-BAKED

VARIETIES

NUTRITIONALS

SUPPORT

RECIPES

PREP & TIPS

VARIETIES BENEFITS

VARIETIES FEATURES

¹ Schwan's Pizzapedia 2.0, 2016

² Schwan's Food Service Sensory and Product Guidance Research Report, January 2016

³ Schwan's Food Service Sensory and Product Guidance Research Report, December 2015



PROVEN FLAVORS KIDS LOVE



BIG DADDY'S™ PRIMO RISING CRUST BUFFALO CHICKEN PIZZA

- Crust made with a proprietary blend of four different whole grains (51% WG)
- Made with FRANK'S® REDHOT® Sauce (#1 retail brand hot sauce) and ranch dressing
- Premium quality all white meat seasoned chicken, placed to ensure exceptional taste in every bite
- 100% real mozzarella and cheddar cheese blend

BIG DADDY'S™ PRIMO RISING CRUST FOUR MEAT PIZZA

- Crust made with a proprietary blend of four different whole grains (51%WG)
- **Big Daddy's™** sauce that's student tested and approved, made with vine-ripened tomatoes
- Premium quality beef, turkey sausage and pork pepperoni, placed to ensure exceptional taste in every bite
- 100% real mozzarella cheese

See full nutritional info

LESS ON THE LABEL

- NO ARTIFICIAL COLORS
- NO ARTIFICIAL FLAVORS
- NO HFCS
- PRESERVATIVE-FREE CRUST

Code	Variety	Serv./ Case	M/MA (oz.)	Grain	Veg.	Cal.	TKC Points
Big Dado	ly's ™ 16″ Primo Rising Crust WG Pizza Vari	eties					
78639	Buffalo Chicken	72	2	2		390	4
78640	Four Meat	72	2	2	1/8	370	4
68622	Pre-Sliced Buffalo Chicken (8-cut) NEW	72	2	2		390	4
68623	Pre-Sliced Four Meat (8-cut) NEW	72	2	2	1/8	370	4

INTRO

PRODUCTS

RISING CRUST

PAR-BAKED

VARIETIES

NUTRITIONALS

SUPPORT

RECIPES

PREP & TIPS

VARIETIES

BENEFITS

VARIETIES FEATURES



Code	Variety	Serv./ Case	M/MA (oz.)	Grain	Veg.	Cal.	Total Fat (g)	% Cal. From Fat	Sat. Fat (g)	% Cal. From Sat. Fat	Sodium (mg)	Carbs (g)	Sugars (% by weight)	Protein (g)	Pepp Form	Protein Fort.	Meat Type	THE KITCHEN CIRCLE™ Program
Big Dad	ddy's™ 16″ Primo Rising Crust WG Piz	zza																
78637	Four Cheese	72	2	2	1/8	360	16	40%	7	17%	490	35	6%	21		No		4
78638	Pepperoni	72	2	2	1/8	370	16	38%	8	19%	560	35	5%	21	Coin	No	Turkey & Beef	4
78639	Buffalo Chicken	72	2	2		390	19	43%	7	16%	750	35	5%	20		No	White Meat Chicken	4
78640	Four Meat	72	2	2	1/8	370	17	41%	7	17%	650	36	6%	20	Coin	No	Turkey, Beef & Pork	4
78653	Pre-Sliced Four Cheese (8-cut)	72	2	2	1/8	360	16	40%	7	17%	490	35	6%	21		No		4
78654	Pre-Sliced Pepperoni (8-cut)	72	2	2	1/8	370	16	38%	8	19%	560	35	5%	21	Coin	No	Turkey & Beef	4
68622	Pre-Sliced Buffalo Chicken (8-cut) NEW	72	2	2		390	19	43%	7	16%	750	35	5%	20		No	White Meat Chicken	4
68623	Pre-Sliced Four Meat (8-cut) NEW	72	2	2	1/8	370	17	41%	7	17%	650	36	6%	20	Coin	No	Pork, Beef, Turkey	4
Big Dad	ddy's™ 16" Primo Par-Baked Crust W0	G Pizza																
68591	Four Cheese	72	2	2	1/8	360	16	40%	8	20%	490	35	4%	18		No		4
68592	Pepperoni	72	2	2	1/8	370	17	41%	8	19%	560	35	4%	19	Coin	No	Turkey & Beef	4
68586	Pre-Sliced Four Cheese (8-cut) NEW	72	2	2	1/8	360	16	40%	8	20%	490	35	4%	18		No		4
	I I	72	2	2	1/8	360	17	42%	8	20%	570	34	4%	19	Coin	No	Uncured Turkey & Beef	4
Big Dad	ddy's™ 16" Bold Rolled Edge WG Pizza	Э																
78985	Cheese	72	2	3	1/8	400	16	36%	7	15%	440	43	4%	19		No		4
78986	Pepperoni	72	2	3	1/8	410	18	39%	7	15%	580	43	4%	20	Coin	No	Pork & Beef	4
78987	Pre-Sliced Cheese (10-cut)	90	1.5	2		320	13	36%	6	16%	350	34	4%	15		No		4
78998	Pre-Sliced Pepperoni (10-cut)	90	1.5	2		330	14	38%	6	16%	470	34	3%	16	Coin	No	Pork & Beef	4
Big Dad	ddy's™ 16″ Hand Tossed Style WG Pizz	za																
78398	Cheese	72	2	2	1/8	340	14	37%	7	18%	420	36	4%	18		No		4
78399	Pepperoni	72	2	2	1/8	360	16	40%	7	17%	540	36	4%	18	Coin	No	Pork & Beef	4
Big Dad	ddy's™ 16″ Harvest Rolled Edge WG P	Pizza																
68543	Cheese	72	2	2	1/8	340	14	37%	6	15%	500	35	4%	18		Yes		4
68544	Pepperoni	72	2	2	1/8	350	15	38%	6	15%	560	35	4%	19	Coin	Yes	Turkey & Beef	4
Big Dad	ddy's™ Original Rolled Edge Pizza																	
	Cheese*	72	2	2.5	1/8	400	17	38%	9	20%	580	42	5%	19		No		4
73143	Pepperoni*	72	2	2.5	1/8	410	18	37%	8	19%	730	42	5%	20	Coin	No	Pork & Beef	4

^{*}Product not CN labeled - Product Formulation Statements (PFS) available upon request.

INTRO PRODUCTS RISING CRUST PAR-BAKED VARIETIES NUTRITIONALS SUPPORT RECIPES PREP & TIPS





A LEADING COMMODITY PROCESSOR IN K12

A DEDICATED COMMODITY PROCESSING TEAM

We'll assist you in managing and processing your USDA commodity foods to make your money go farther

WHAT WE CAN DO FOR YOU

- Help navigate and simplify the process through a K12 commodity specialist
- Provide multiple ingredient commodity processing: mozzarella, flour and tomato paste
- Front load your commodity pounds, allowing full visibility to your diversion at processorlink.com, with 24-hour access to your balance and usage
- Facilitate commodity transfers for your convenience
- Provide value pass through methods: Net Off Invoice, Direct Discount and Rebate

FOR COMMODITY RELATED QUESTIONS,

please contact your commodity specialist at 888-494-5045 or email commodities@schwans.com

DOWNLOAD COMMODITY PLANNING TOOL





INTRO

PRODUCTS

SUPPORT

COMMODITY

THE KITCHEN CIRCLE™ PROGRAM

RECIPES



EARN POINTS. GET REWARDS.

- EARN POINTS ON THE THINGS YOU ALREADY BUY Take advantage to enhance your school's pizza experience
- THE MORE YOU BUY, THE MORE YOU REWARDS YOU EARN
 Students love the pizza. You'll love the rewards
- REWARDS TO ASSIST YOU IN RUNNING YOUR OPERATION
 From ovens and equipment to apparel, packaging and signage,
 choose the rewards that best fit your needs

CLICK FOR MORE INFORMATION





INTRO

PRODUCTS

SUPPORT

COMMODITY

THE KITCHEN CIRCLE™ PROGRAM

RECIPES





BIG DADDY'ST CRUNCHY BUFFALO CHICKEN PIZZA

64 servings – 1/8 pizza per serving

INGREDIENTS	WT	MEASURE
Big Daddy's™ Primo 16" Buffalo Chicken pizzas	333.6 oz. (41.7 oz. per pizza)	8–16" pizzas
Celery, diced	14.25 oz. (1.78 oz. per pizza)	1 quart (1/2 cup per pizza)
Ranch dressing	15.8 oz. (1.98 oz. per pizza)	2 cups (1/4 cup per pizza)

PREPARATION INSTRUCTIONS

- 1. Preheat convection oven to 350°F.
- 2. Place each frozen **Big Daddy's**™ Primo 16" Buffalo Chicken pizza on pizza screen or pan.
- 3. Bake pizza for 14-16 minutes or until internal temperature is 185°F in center of pizza.
- 4. Evenly spread 1/4 cup of diced celery over each pizza.
- 5. Drizzle Ranch dressing (1/4 cup per pizza) over baked pizza prior to serving.

CRUNCHY BUFFALO CHICKEN PIZZA

FOUR MEAT SUPREME PIZZA

BIG DADDY'S™ PIZZA ROLLS

BIG DADDY'S™ DEEP DISH PIZZA

BIG DADDY'S™ STROMBOLI





FOUR MEAT SUPREME PIZZA

64 servings – 1/8 pizza per serving

INGREDIENTS	WT	MEASURE
Big Daddy's™ Primo 16" Four Meat pizzas	338.63 oz. (42.39 ozs. per pizza)	8–16" pizzas
Black olives, sliced	12.69 oz. (1.59 oz. per pizza)	2 cups (1/4 cup per pizza)
Mushroom, diced	5.34 oz. (1.98 oz. per pizza)	2 cups (1/4 cup per pizza)
Bell pepper, diced	10 oz. (1.25 oz. per pizza)	2 cups (1/4 cup per pizza)
Onion, diced	8 oz. (1 oz. per pizza)	2 cups (1/4 cup per pizza)

PREPARATION INSTRUCTIONS

- 1. Preheat convection oven to 350°F.
- 2. Place each frozen **Big Daddy's**™ Primo 16" Four Meat pizza on pizza screen or pan.
- 3. Evenly spread 1/4 cup of diced bell peppers over each pizza.
- 4. Evenly spread 1/4 cup diced mushrooms over each pizza.
- 5. Evenly spread 1/4 cup diced black olives over each pizza.
- 6. Evenly spread 1/4 cup diced onions over each pizza.
- 7. Bake pizza for 14-16 minutes or until internal temperature is 185°F in center of pizza.

CRUNCHY BUFFALO CHICKEN PIZZA

FOUR MEAT SUPREME PIZZA

BIG DADDY'S™ PIZZA ROLLS

BIG DADDY'S™ DEEP DISH PIZZA

BIG DADDY'S™ STROMBOLI





BIG DADDY'ST PIZZA ROLLS

64 servings – 2 pizza rolls per serving

INGREDIENTSWTMEASUREBig Daddy's™ Primo 16"333.6 ozs.8−16" pizzasBuffalo Chicken pizzas(41.7 ozs. per pizza)

PREPARATION INSTRUCTIONS

- 1. Place each frozen **Big Daddy's**[™] 16" pizza on sheet pan or cutting board and that at room temperature for 30 minutes.
- 2. Preheat convection oven to 350°F.
- 3. Spray muffin pan with pan release
- 4. Gently stretch each thawed pizza into 16" x 16" square.
- 5. Roll each pizza jelly roll style pinching dough edge to seal dough.
- 6. Slice each pizza roll into 16 uniform sized rolls.
- 7. Place in muffin pan and bake for 18-22 minutes or until internal temperature is 185°F in center of pizza roll.

NUTRIENTS

Total Calories: 390 Carbohydrates: 35g
Sodium: 750mg Cholesterol: 45mg
Total Fat: 19g Protein: 20g

Fiber: 3g

CN CREDIT: 2.00 oz. Meat/Meat Alternate, 2.00 oz. Grains

CRUNCHY BUFFALO CHICKEN PIZZA

FOUR MEAT SUPREME PIZZA

BIG DADDY'S™ PIZZA ROLLS

BIG DADDY'S™ DEEP DISH PIZZA

BIG DADDY'S™ STROMBOLI

INTRO

PRODUCTS

SUPPORT

RECIPES





BIG DADDY'S™ DEEP DISH PIZZA

64 servings – 1/8 pizza per serving

INGREDIENTS	WT	MEASURE
Big Daddy's ™ Primo 16" Four Meat pizzas	338.63 ozs. (42.39 ozs. per pizza)	8–16" pizzas
Olive Oil	15.24 ozs. (1.9 ozs. per pizza)	2 cups (1/4 cup per pizza)
Meatless Spaghetti or Marinara Sauce	74.5 ozs. (9.31 ozs. per pizza)	8 cups (1 cup per pizza)

PREPARATION INSTRUCTIONS

- 1. Spray each 14" Deep Dish pan with pan release.
- 2. Add / cup of olive oil to bottom of each pan.
- 3. Place each frozen **Big Daddy's**[™] 16" pizza on top of 14" Deep Dish pan. Wrap pizza and pan in plastic wrap and allow to thaw in cooler. Allow pizza to settle into the pan.
- 4. Preheat convection oven to 350°F.
- 5. Evenly spread 1 cup of spaghetti sauce over each pizza.
- 6. Bake deep dish pizza for 22-24 minutes or until internal temperature is 185°F in center of pizza.

NUTRIENTS

Fiber: 3g

CN CREDIT: 2.00 oz. Meat/Meat Alternate, 2.00 oz. Grains, 1/4 cup red/orange vegetable

CRUNCHY BUFFALO CHICKEN PIZZA

FOUR MEAT SUPREME PIZZA

BIG DADDY'S™ PIZZA ROLLS

BIG DADDY'S™ DEEP DISH PIZZA

BIG DADDY'S™ STROMBOLI

INTRO

PRODUCTS

SUPPORT

RECIPES





BIG DADDY'S™ STROMBOLI

64 servings – 1/8 stromboli per serving

INGREDIENTSWTMEASUREBig Daddy's™ Primo 16"338.63 ozs.8–16" pizzasFour Meat pizzas(42.39 ozs. per pizza)

PREPARATION INSTRUCTIONS

- 1. Place each frozen **Big Daddy's**[™] 16" pizza on sheet pan or cutting board and that at room temperature for 30 minutes.
- 2. Preheat convection oven to 350°F.
- 3. Gently stretch each thawed pizza into 16" x 16" square.
- 4. Fold opposite edges of each pizza over each other by about 2 inches or enough to pinch dough together.
- 5. Cut four slits at an angle about 2 inches long on both folded edges.
- 6. Place each stromboli on parchment lined sheet pan and bake for 24-26 minutes or until internal temperature is 185°F in center of pizza.
- 7. Cut each stromboli into 8 equal strips to serve.

NUTRIENTS

Total Calories: 370 Carbohydrates: 36g
Sodium: 650mg Cholesterol: 40mg
Total Fat: 17g Protein: 20g

Fiber: 3g

CN CREDIT: 2.00 oz. Meat/Meat Alternate, 2.00 oz. Grains, 1/8 cup red/orange vegetable

CRUNCHY BUFFALO CHICKEN PIZZA

FOUR MEAT SUPREME PIZZA

BIG DADDY'S™ PIZZA ROLLS

BIG DADDY'S™ DEEP DISH PIZZA

BIG DADDY'S™ STROMBOLI

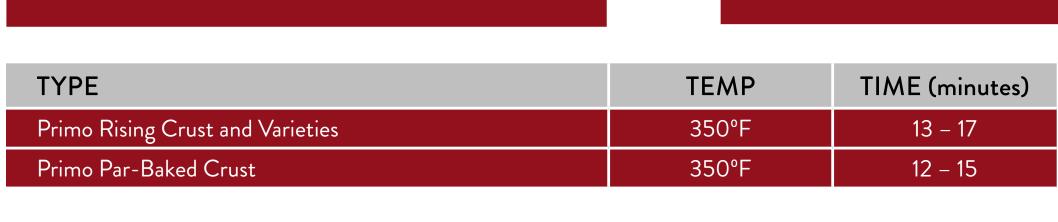


CONVECTION OVEN PREP INSTRUCTIONS





















CONVECTION OVEN

IMPINGER OVEN

IDENTIFY PROPERLY BAKED



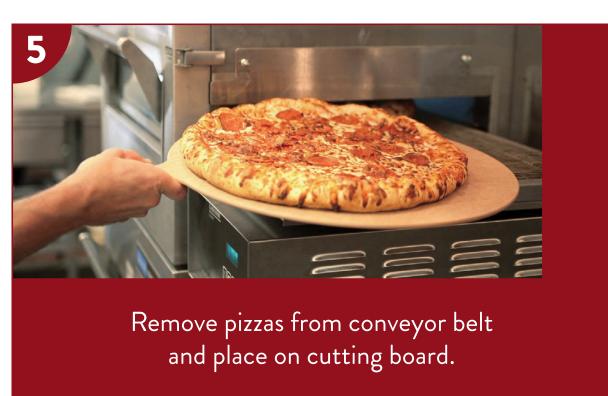
IMPINGER OVEN PREP INSTRUCTIONS



















CONVECTION OVEN

IMPINGER OVEN

IDENTIFY PROPERLY BAKED



PROPERLY BAKED

Pizza is properly baked when edge of crust is golden brown and cheese is fully melted and lightly browned.





CONVECTION OVEN

IMPINGER OVEN

IDENTIFY PROPERLY BAKED

UNDERBAKED

Pizza is underbaked if edge of crust looks pale or doughy and cheese has not browned.





OVERBAKED

Pizza is overbaked if edge of crust is burned and cheese is dark brown.





INTRO

PRODUCTS

SUPPORT

RECIPES





CHOOSE THE PIZZA THEY DO

Call 1-888-554-7421 OR VISIT

SCHWANSFOODSERVICE.COM/CHANNELS/K12/









©2018 Schwan's Food Service, Inc. All Rights Reserved